

Forestry Business Growth & Development Manager (x2)



Tilhill

Scotland – flexible within North Region (Inverness/Huntly Offices) or Central Region (Dunblane/Oban Offices) or South Region (Dumfries/Jedburgh Offices)

As the largest integrated forestry business in the UK, and a member of binderholz – Europe's leading timber processing operation – BSW Group is a rapidly developing multi-site business, with a turnover in excess of £650m and operations spanning forestry, sawmilling, timber manufacturing and energy.

Tilhill has, over the last 70+ years, planted more than 1 billion trees and, as a private company, has the greatest number of professionally qualified managers. We specialise in woodland creation and management, timber harvesting and buying, and landscaping. We strive at all times to provide an unrivalled service to our clients and customers.

Forestry is at the heart of our business, and we are looking for people to focus on seeking profitable growth opportunities across forestry operations in Scotland. **Forestry Business Growth & Development Managers** will be integral to our business development aspirations and strategy.

About you

We are seeking applications from dynamic people, with a passion for forestry, and an aptitude and enthusiasm for developing new business opportunities, building strong working relationships and nurturing our existing and prospective client base. Most of all you should thrive on creating opportunity and delivering complex and multi-faceted projects in order to grow our forestry business. In addition, you'll have:

- A degree or equivalent qualification in Forestry/Countryside Management or closely related land-based sector.
- Good knowledge and proven working experience of the UK forestry sector including associated grants and funding opportunities.
- Experience in project management.
- An aptitude for business development.
- Strong interpersonal, negotiation and influencing skills.
- Professional membership of the Institute of Chartered Foresters or another directly relevant professional body is desirable.
- Full driving licence.

Benefits

In return, you can look forward to developing a long-term career with one of the industry's leading employers. In addition to the competitive salary and company car, this position also includes excellent benefits such as:

- Company provided health plan and life assurance policy.
- Company sick pay, enhanced with length of service.
- Company pension.
- 31 days (inclusive of bank holidays) holiday entitlement, enhanced with length of service.
- Funded learning and career development opportunities.
- Discounted rate on a range of BSW products.
- Employee benefits portal with access to exclusive deals and discounts on 100s of high street brands, utilities, eating out and more!
- Confidential 24/7 support with Wellbeing Hub.
- Cycle to Work scheme.

Interested?

Please visit our website www.tilhill.com/careers and apply online to send us your CV and cover letter.

Closing Date for Applications: 4th September 2023

We encourage you to submit your application at the earliest opportunity as we reserve the right to close this vacancy prior to the published closing date should we receive a sufficient amount of applications.

The Company's Job Applicant Privacy Notice is available at: www.tilhill.com/about-us/careers

www.tilhill.com

Tilhill is an Equal Opportunities Employer

BSWGROUP member of binderholz ■



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