

## **Head of Biomass Commercial Lead**

**Permanent**

**Location: Selby/London/Hybrid**

**Climate change is the defining issue of our time. Do you want to make a difference and meaningfully contribute to the challenge of getting the world to net zero?**

**Are you a Senior Leader within Fibre Forestry and Sustainability? Are you a visionary within leadership and strategy, regardless of Industry?**

Here at Drax, we're aiming to be a global leader in negative emissions through BECCS – bioenergy with carbon capture and storage – and we're looking for talented people to join us to help develop this essential carbon dioxide (CO<sub>2</sub>) removal technology and make a real difference in the fight against climate change

As the Head of Biomass Commercial Lead, you'll lead the commercial development and contracting strategy for fibre contracts for BECCS projects. You'll develop a pipeline of commercial contracts that underpin the economics of a development project - turn the work of Biomass Strategy into commercial reality!

This is permanent role, and you can be based anywhere in the UK. You will be assigned to a contractual location, Selby or London and you will manage your diary to reflect where you need to be and when. Hybrid working with travel across the UK as well as international

About the role

Firstly, you'll manage a team of approximately 3-5 Head of Commercial/Commercial managers

You'll develop innovative commercial structures that work for both sides, maximising value and minimising risk and enable a pathway for BECCS growth (volume, price and timeframe clarity)

Passionate about solutions, you'll provide the thought leadership on how we procure large volumes over multi-years and ensure projects are workable once handed over to Development

Working closely with the Head of Biomass Strategy to appraise the commercial aspects of the strategy and you'll also collaborate with the Head of Fibre Development to secure the fibre for individual BECCS sites leveraging strategic relationships / agreements

### **About you**

Ideally, you'll be chartered or working towards chartered status or hold a Professional membership of the Institute of Chartered Foresters or another relevant professional body

You'll already be within a role of Senior Leadership, within an industry that could be Fibre, Forestry, Sustainability, Oil and Gas or Alternative Fuels (for example)

You'll demonstrate your experience of strategical planning and critical commercial negotiations – of high value, with high success

We want your creativity, your inquisitive mind, the ability to think of solutions that can sometimes be out of the box! You'll be driven and be passionate to really make a difference to not only BECCS within Drax – but also Climate Change

You'll be collaborative, engaging, thrive in building relationships and essentially, but an inspiring leader to your team and the wider world

This role will no doubt challenge and develop you – it is certainly a role that will really supercharge your career

If this is a role that excites you – please apply!



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