



South Scotland Region – Dumfries or Jedburgh Offices

As the largest integrated forestry business in the UK, and a member of binderholz – Europe's leading timber processing operation – BSW Group is a rapidly developing multi-site business, with a turnover in excess of £650m and operations spanning forestry, sawmilling, timber manufacturing and energy.

Tilhill has, over the last 70+ years, planted more than 1 billion trees and, as a private company, has the greatest number of professionally qualified managers. We specialise in woodland creation and management, timber harvesting and buying, and landscaping. We strive at all times to provide an unrivalled service to our clients and customers.

Tilhill is at the forefront of the provision of nature-based solutions that help fight climate change in the most natural way. Our South Scotland forestry region is the largest region within our business both in terms of hectares of land managed and number of staff and therefore plays a key role in our business development aspirations.

We are looking for a commercially driven, dynamic, and exceptional leader for what is already a most successful team. You will know the importance of looking after people whilst generating profitable business.

Responsibilities will include the running of 3 offices within the South Scotland region and being an inspirational, strong leader to approximately 40 staff. You will be proud to deliver an exceptional service to our clients whilst keeping the health, safety, and wellbeing of the region's forestry staff and activities at the forefront of everything you do.

You will work closely with the Business Development team, fellow regional managers, and our harvesting team. You must be prepared to travel outside of the region to attend relevant meetings and absorb insightful knowledge from your colleagues.

About you

As an experienced forestry professional, with a background in forestry (or other related sector), you are able to demonstrate your strong commercial acumen and ability to build and maintain strong working relationships. In addition, you'll have:

- Sound knowledge and proven experience of the UK forestry market inc. associated grants and opportunities.
- Experienced in project management, dealing with key business stakeholders/clients.
- Strong and demonstratable negotiation and influencing skills.
- Rural sales knowledge would be hugely beneficial.
- Degree or Diploma in Business Management, Forestry or other subject related to business or the land-based sector would be advantageous.
- Professional membership of the Institute of Chartered Foresters or another relevant professional body is desirable.

If you are excited and highly motivated by the opportunity to nurture the team and grow the significant potential that sits within one of the UK's most dynamic forestry regions, then this role is for you.

Benefits

In return, you can look forward to developing a long-term career with one of the industry's leading employers. In addition to the competitive salary and company car, this position also includes excellent benefits such as:

- Company provided health plan and Life Assurance policy.
- Company sick pay, enhanced with a length of service.
- Company pension.
- 31 days (inclusive of bank holidays) holiday entitlement, enhanced with length of service.
- Funded learning and career development opportunities.
- Discounted rate on a range of BSW products.
- Employee benefits portal with access to exclusive deals and discounts on 100s of high street brands, utilities, eating out and more!
- Confidential 24/7 support with Wellbeing Hub.
- Cycle to Work scheme.

To apply, please visit our website www.tilhill.com/careers and apply online.

Closing Date: 15th January 2023

The Company's Job Applicant Privacy Notice is available at: www.tilhill.com/about-us/careers

www.tilhill.com

Tilhill is an Equal Opportunities Employer

BSWGROUP member of binderholz ■



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