

Forestry Asset Manager / Senior Associate Director

Ideally Edinburgh however can be based anywhere Scotland

Package will be commensurate with experience

John Clegg & Co, the forestry division of Strutt & Parker, have an outstanding reputation as forestry and woodland specialists throughout the UK. The team offers a range of professional forestry services including sales brokerage, woodland and asset management, valuation and buy-side advisory with an increasing focus on natural capital and carbon markets to a well-established and expanding client base.

The role:

- You will be responsible for the Asset Management department of John Clegg & Co. Confidence and the ability to lead a department is essential in expanding this important area of focus for the business.
- You should have experience of managing commercial forestry properties from planning planting and restock sites, the application of grant and other support packages, contractor supervision (planting, weeding, fertilising, beating up etc), timber harvesting contracting and oversight.
- You will have experience in the assessment and appointment of woodland managers to provide excellent forestry services to John Clegg & Co's clients and their investments; including regular reporting to clients on forestry activities. You will compliment these skills sets with the talent and energy to explore new areas of business and to grow the team further.

Key deliverables & Responsibilities:

- To act as principal asset manager of client's forestry properties throughout Scotland and North England
- To expand the asset management client base over a period of time to create recurring fee income driven by excellent client service
- To assist the Registered Valuer with forestry valuations and property portfolios, to include site work, valuation preparation and draft presentation
- To identify investment opportunities for forest/planting land acquisitions and to present investment recommendations to clients
- Maintain a strong client base in Scotland and north England, and communicate clearly with them as required
- Ability to deliver afforestation projects through to harvesting contracts for clients, and report appropriately
- To prepare annual budgets, present recommendations, and to deliver the budget on behalf of clients
- To advise on forest manager selection for a client's property

Key Skills:

- Experience of providing asset management for clients
- Knowledge and understanding of developing carbon and natural capital markets
- Capable of building relationships with existing and new clients and generating new opportunities
- Possess a composed manner in order to be able to work under pressure
- Good time management, ability to prioritise workloads and ability to meet deadlines
- Accuracy and attention to detail
- Able to analyse forest data and produce valuations and cash flows for internal purposes and client presentations



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- Excellent communication skills - must be capable of building and maintaining good relationships with team members, other colleagues and clients.
- Confident manner with clients and the team including the wider S&P/BNPRE teams
- Flexible approach to work and hours undertaken
- An understanding of confidentiality issues and the use of discretion

About you:

- A member of or working towards membership of ICF
- Formal forestry qualification, ideally degree level
- Minimum of ten years working in the forest industry/land management
- Positive attitude and enthusiasm is essential
- Proficient in the use of Word, Excel and PowerPoint
- An interest in the rural economy and the countryside

Benefits:

- Competitive Salary
- Company car or Salary in lieu of car
- 27 days annual leave
- Life assurance at 8 x basic salary
- Long Term Disability Insurance
- Interest free season ticket loan
- Private GP Service
- Group Income Protection
- Eye Care Voucher
- Pension

For more information and to apply, please visit our website:

<https://www.struttandparker.com/careers/vacancies/john-clegg-co-asset-manager-senior-associate-director-job-number-sp0782a>

Please quote ref SP0782a

Closing date: 16 August 2022



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Classification : Internal