

## **Senior Forestry Manager – South West Scotland**

Savills Forestry provides advice on any aspect of commercial forestry and woodland management, covering property assets of any scale, from large investment portfolios to small farm and estate woodlands. We work closely with clients to provide a broad spectrum of sector-specific services, covering investment, sales and purchases, valuation, management, woodland creation, natural capital and business consultancy. Our clients include rural estates, farmers, public bodies and commercial forestry investors.

### **The role**

Continuing the expansion of our forestry team across the country, we are looking for a senior forestry manager to work alongside the existing team in the Savills Scotland region. The successful candidate will be based in our Dumfries Office but must be able to work agilely. The areas covered by the role are focussed in Dumfries and Galloway but can extend into the wider Scottish region and Cumbria. In addition to taking the lead role in the day to day running and development of forestry and woodland services for our Dumfries Office, the role will include assisting the Head of Department in the delivery of financial targets for the region. Day to day tasks will comprise forest management and consultancy along with arboricultural management on a range of properties with tasks including budgeting and operations planning, contract organisation and supervision, liaison with agencies, clients and their staff.

The forestry team and the region is supported by the almost-limitless knowledge, resources and research within the national and international Savills network, and as a senior member of the team you will be expected to liaise with your counterparts across the country and to contribute to business development throughout Savills both within and beyond the forestry and rural division.

With a relevant forestry or land-based qualification and at least 5 years' experience in a similar role managing a team, you will relish the challenge of developing the forestry business, whilst enjoying the support and benefits of working within a local, multi-disciplinary team with strong UK and global connections.

### **Key responsibilities**

- Responsibility for the management and strategic growth of the Dumfries Office forestry team
- Undertaking the primary relationship role with a number of clients, providing strategic estate woodland and forest management advice and overseeing all aspects of delivery
- Working with the Dumfries Office senior rural team, with responsibility for delivering the forestry strategy within the locality and driving the business forward
- Consistently delivering high performance
- To contribute to and support business development initiatives and tenders, targeting and winning new business, and agreeing the scope of instructions and fees as appropriate
- To ensure sound financial management at both departmental and client levels
- To help promote and deliver the firm's compliance procedures and standards

### **The person**

- Approachable personality with the ability to quickly establish trust and credibility with colleagues and clients
- Commercially aware, with proven ability to identify and develop profitable business opportunities
- Comprehensive technical forestry knowledge and experience
- Existing (or working toward) professional membership of the Institute of Chartered Foresters

This role is likely to be at our Associate Director or Director grade and offers an attractive salary and benefits package, along with considerable opportunities for career progression.

To enquire or apply, please send your covering letter and CV to Andy Greathead: [agreathead@savills.com](mailto:agreathead@savills.com)

**Closing Date: Monday 8 November 2021**