

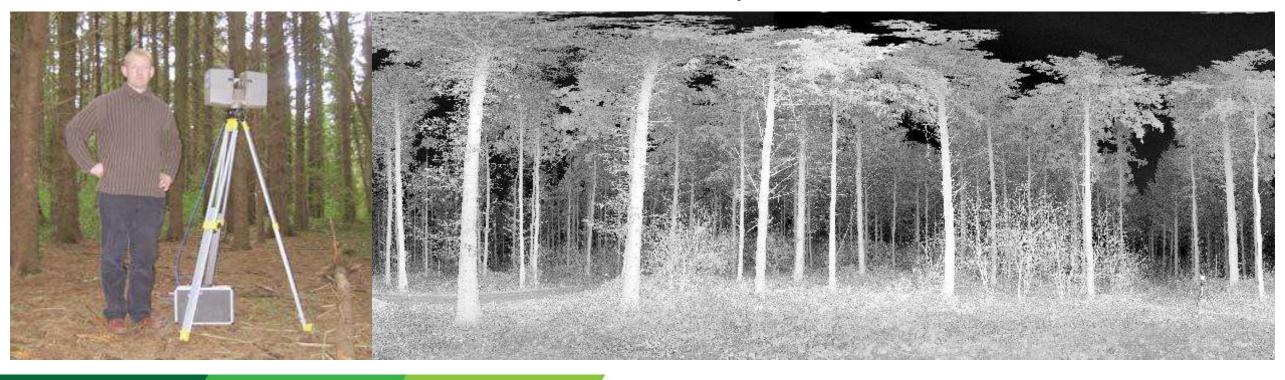
Treemetrics

FORESTRY 4.0

Background



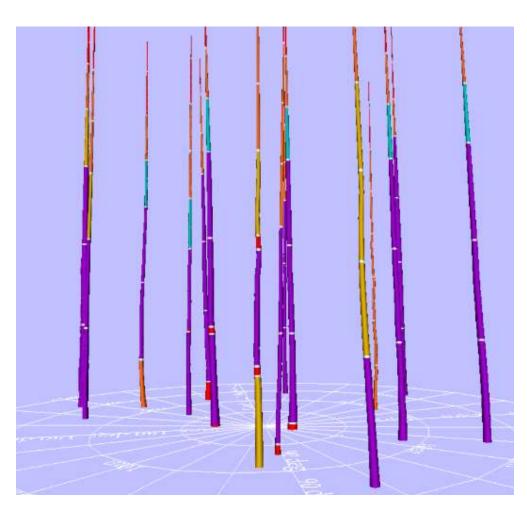
- Founded May 2005 by 2 Foresters
- We wanted a better measurement system

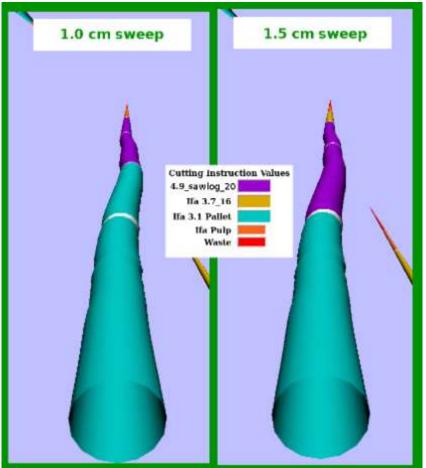




3D Stem Profiles & Simulated Log Merchandising



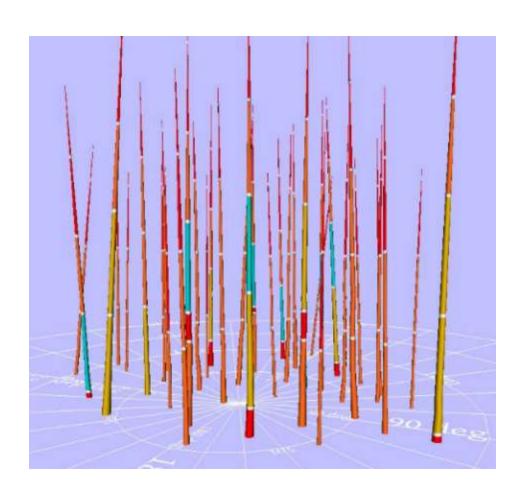


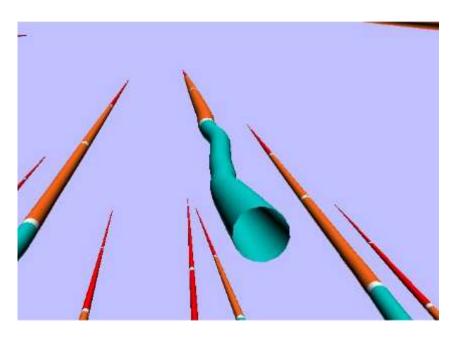




Harvest Simulator Log Product Breakout















"I was told to cut gun barrel straight logs"





Key Decisions

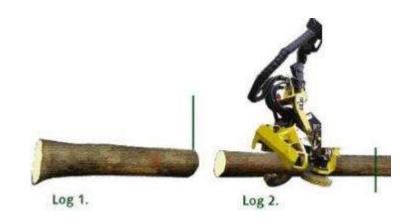


Stem Data

Log quality?

Forced Cuts?

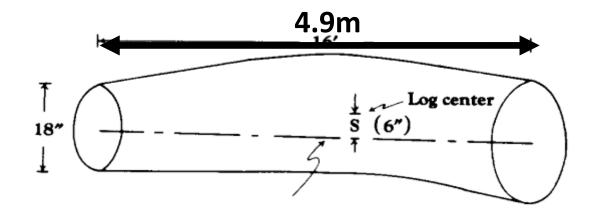








Some Choices: Is it straight enough??

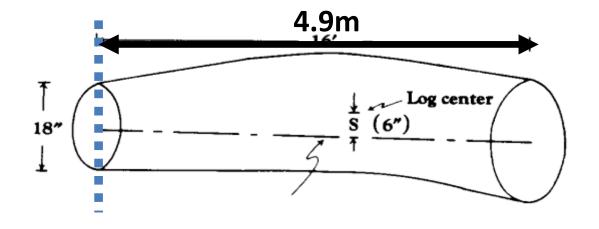






Some Choices: If Yes

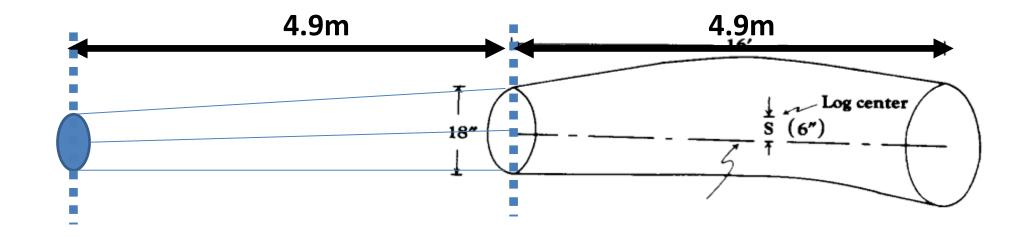
Option 1. Cut a 4.9 & Continue





Some Choices: If Yes

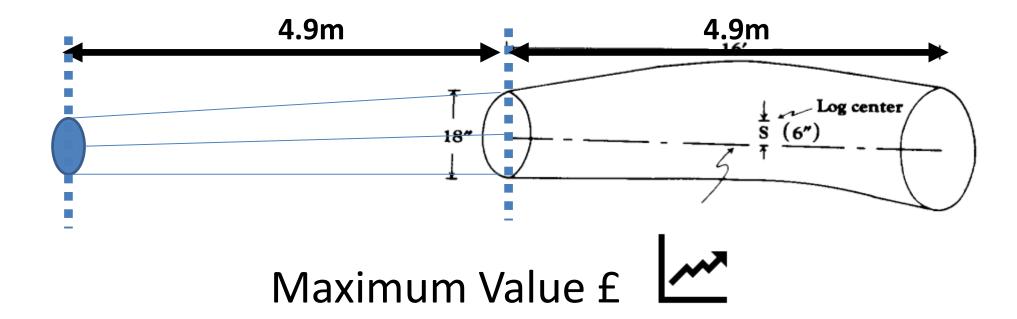
Option 1. Cut a 4.9 & Continue





Some Choices: If Yes

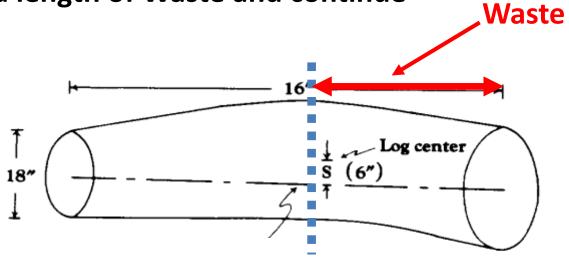
Option 1. Cut a 4.9 & Continue





Some Choices: If No

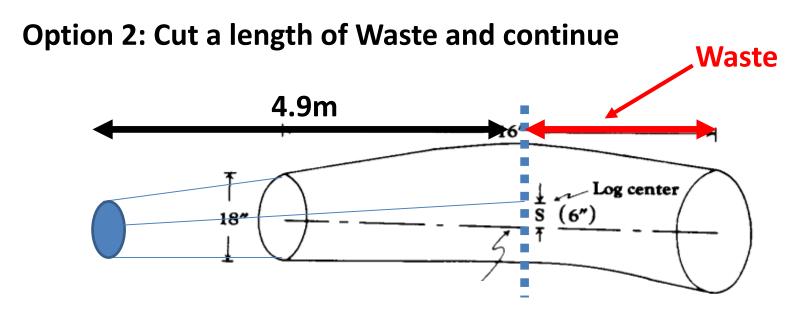
Option 2: Cut a length of Waste and continue







Some Choices:



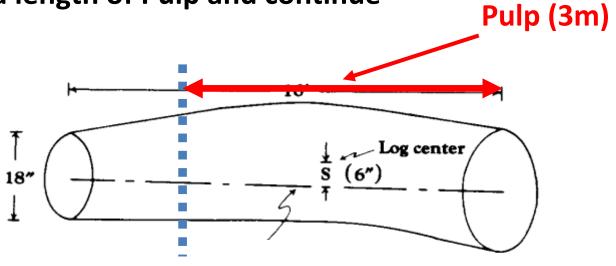
Potential Loss of Value ??





Some Choices: If No

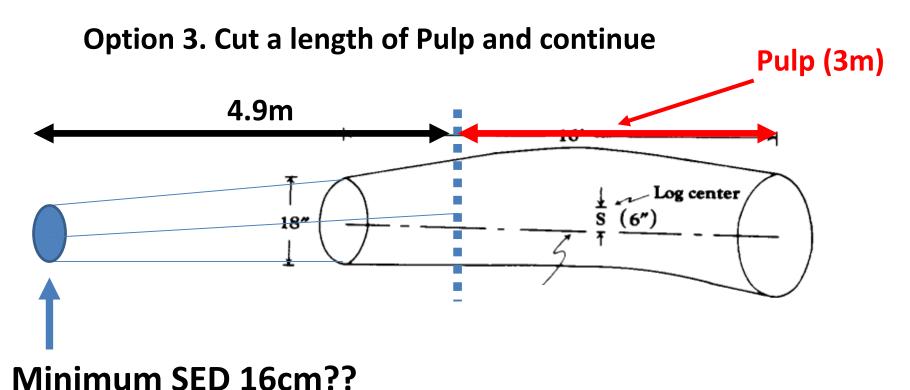
Option 3. Cut a length of Pulp and continue





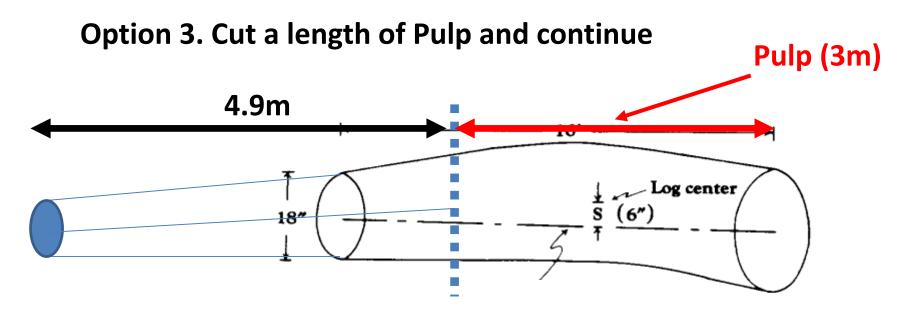


Some Choices: If No





Some Choices: If No



Potential Loss of Value ??



Hard Job



Important high speed decisions: e.g. 5m per second





Value Loss ??



- Cutting Instruction File?
- Machine Calibration?
- Poor log making decisions?
 - Forced Cuts?

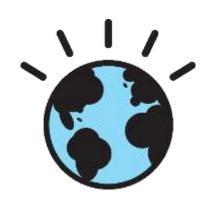
"On average 20% of the value of a forest is lost at harvest time" Prof. Glen Murphy (OSU)



The Journey: Vision for Forestry 4.0



- IBM Smarter Planet
 - **2010**
 - Cloud computing
 - Smart Manufacturing
 - -loT
 - Technology Integration





Key Learnings



• Lean Manufacturing: e.g. Toyota Manufacturing Principles

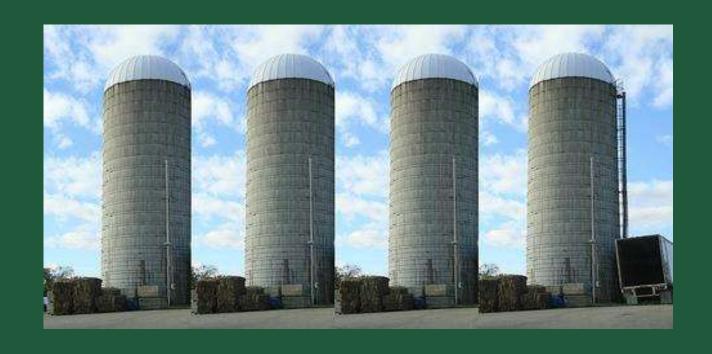
Process Control

• "the stronger the LINKAGES between the primary and secondary producers the greater the source of competitive advantage" Michael Porter, Harvard Business School



Linkages: Think of all the DATA SILO'S in the Industry

- Inventory
- Planning
- Marketing
- Harvesting
- Transport
- Sawmilling







European Space Agency



- First Contract Feb 2012
- Satmodo Project
- Real Time Harvester Data





European Space Agency Agence spatiale européenne



MEASURE

Why ESA?



SATCOM GNSS EARTH OBS





2 way communications (Satcom, GPRS ATREEMETRICS & GPS)

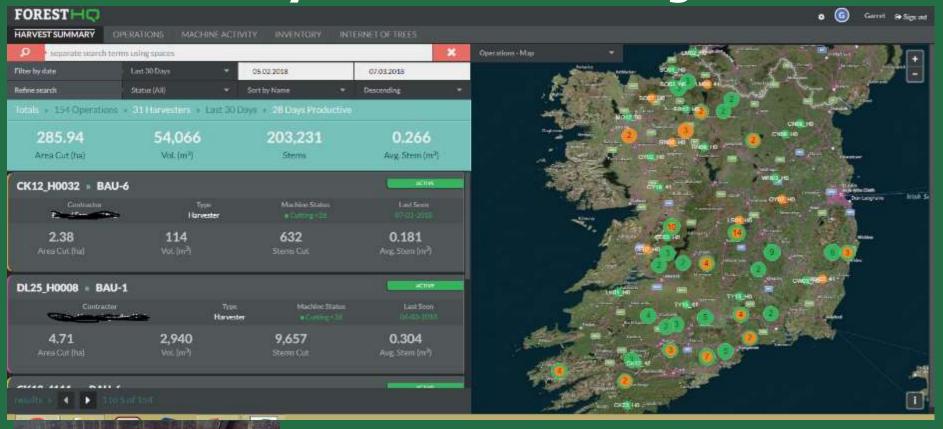




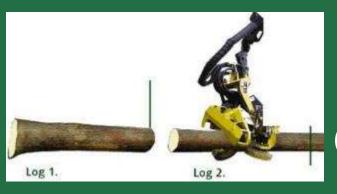




Full Visibility of the Harvesting Process



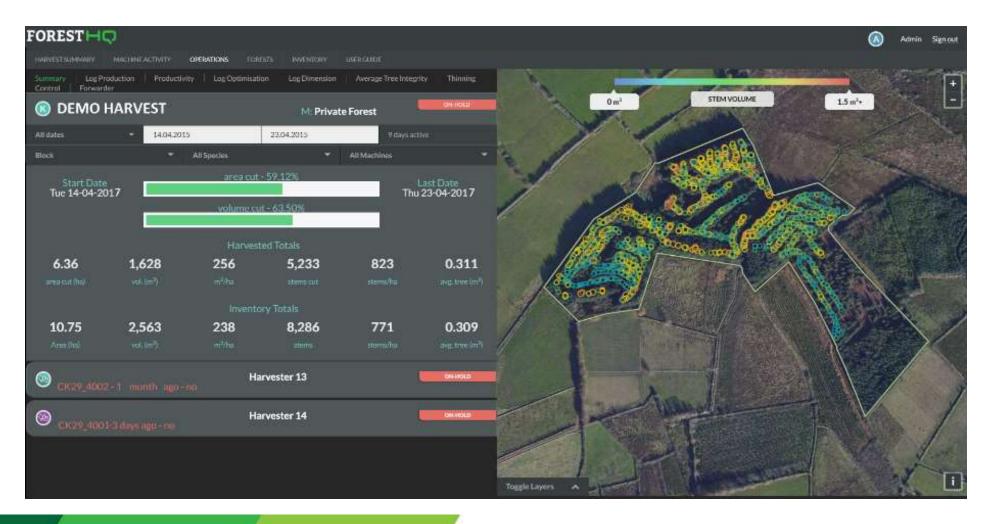




Cellular & Satellite Connectivity

Integration of Harvest and Inventory Data

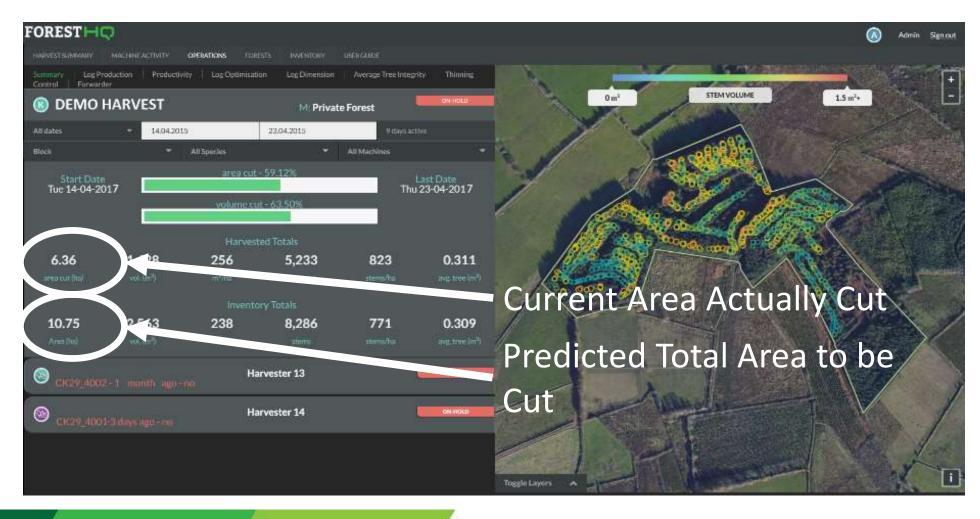






Unique Harvest Analysis Predicted Versus Actual







Unique Harvest Analysis Predicted Versus Actual

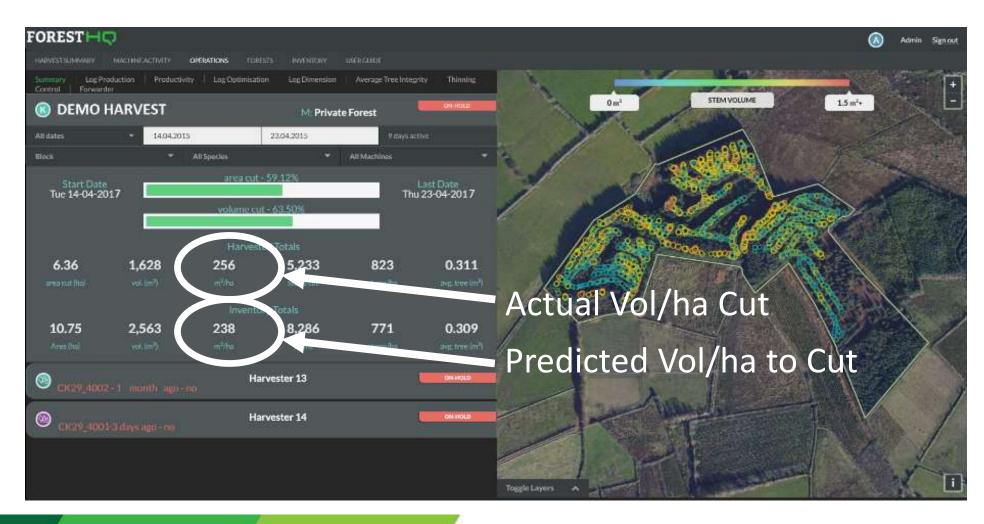






Unique Harvest Analysis

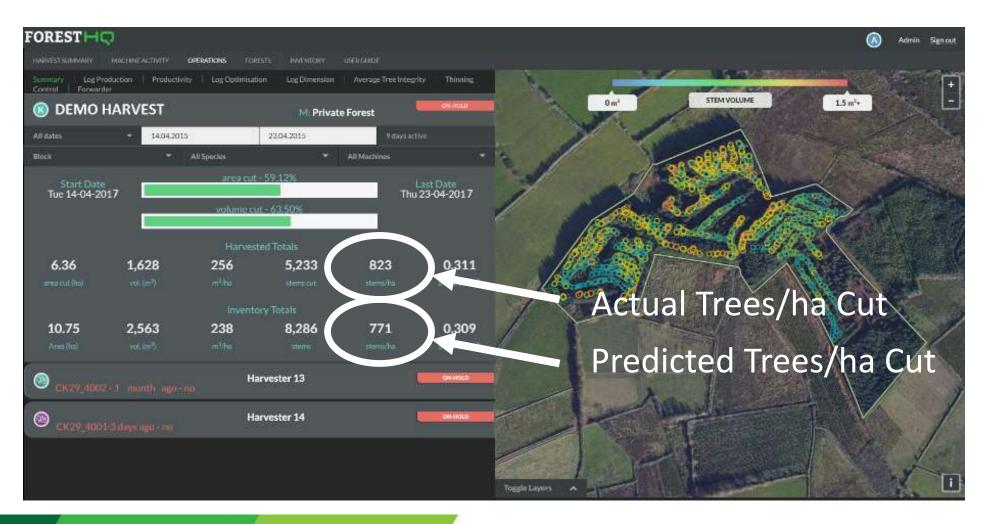






Unique Harvest Analysis

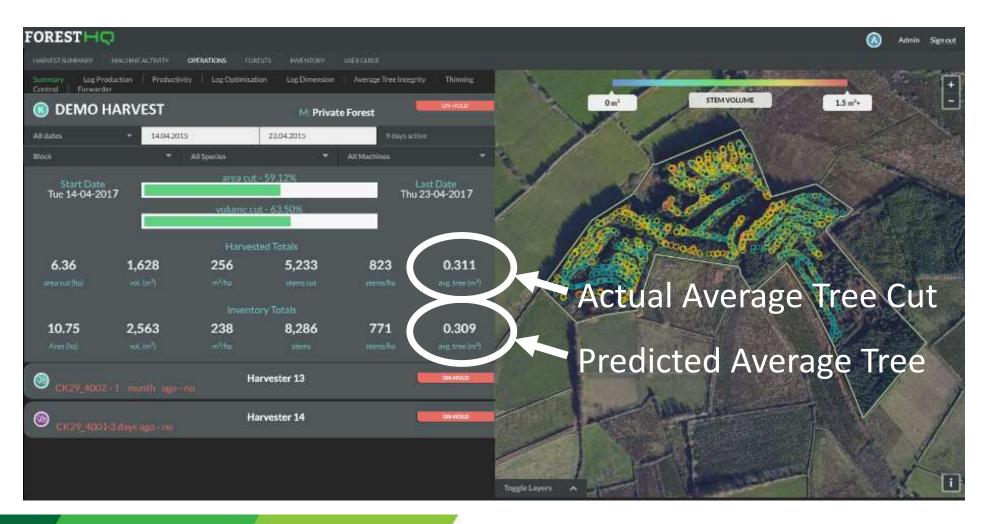






Unique Harvest Analysis

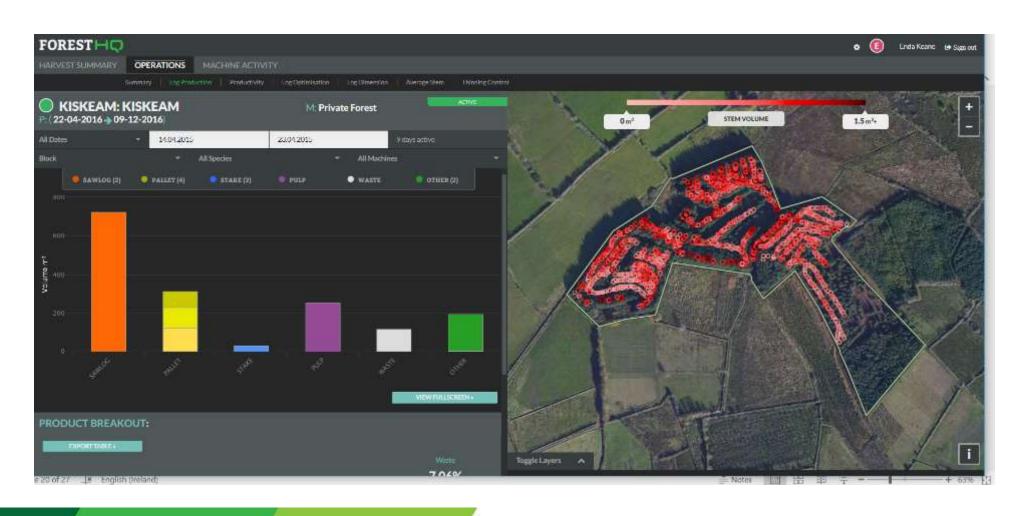






Unique Harvest Analysis Real Time Log Production







Unique Harvest Analysis Small End Diameter Distribution







Unique Harvest Analysis Small End Diameter (SED) Distribution. Identify product leakage







Benefits to Machine Operator:



Harvest Machine Tracking & Geo-Fence Boundary Control





Users



Tillhill Forestry



Coillte





ESA Key Principles



- User Requirements
- Knowledge and experience of the user built into the system
- Intuitive User Interface

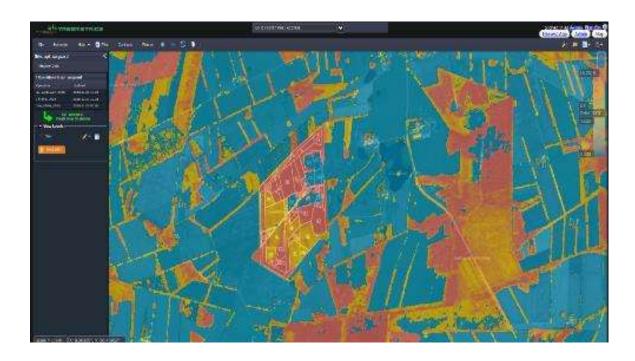


ESA

Earth Observation

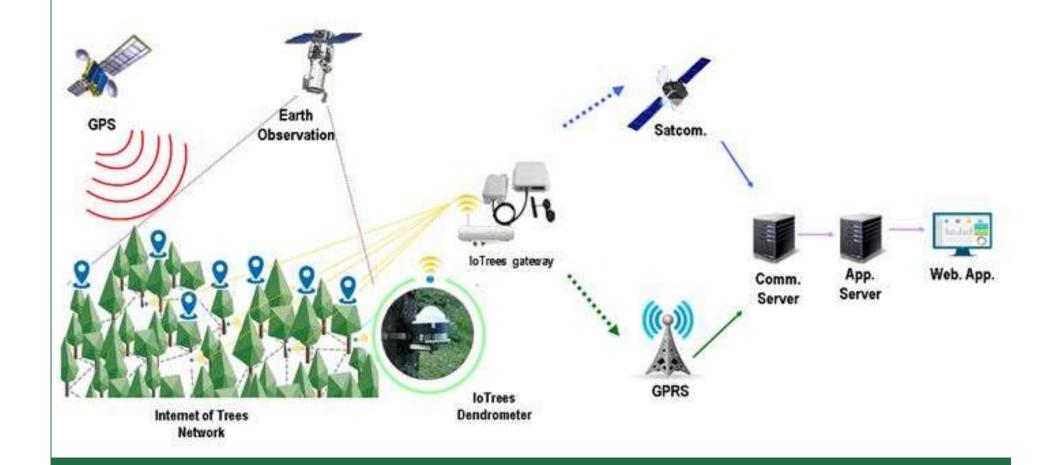


- Satellite Mapping System
- Forest Management Platform









Treemetrics Latest Innovation Internet of TreesTM



IoTrees: LPWAN enabled Dendromter

Designed to last for minimum 10 years

Low Battery consumption

LORA protocol

Transmits tree diameter measurements monthly

Evolution of Technology





2017



What's next: Machine based Lidar







Fusion of GPS & Lidar Data





Latest Mega-Trends

- Big Data Analytics
- Artificial Intelligence
- Automation
- Virtual Reality
- Augmented Reality
- Drones

What does this all mean for the future role of the forester?





Decision making



Every important decision can and should be supported by the application of data and analytics



MEASURE

Talent Economy



- We are living in a talent economy
- A battle for the best talent
- Forestry Profession



FOREST HQ



Treemetrics ENABLING FORESTRY 4.0





Thank You All.....

Let's enable FORESTRY 4.0

enda@treemetrics.com

